



# News Release

## WEST VIRGINIA DISTRICT

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## SBA Participates in Teaming to Win Conference on May 29

*Educational Tracks and Small Business Week Awards Ceremony*

**CLARKSBURG, WEST VIRGINIA** — Join the U.S. Small Business Administration (SBA) for three small business tracks and the Small Business Week Awards Ceremony during the 24<sup>th</sup> annual Teaming to Win conference in Morgantown, at the Erickson Alumni Center, on May 28-29.

The first track SBA offers, **Positioning Yourself for Success - Practical, Proactive Strategies**, begins at 4:00 p.m. on the 28<sup>th</sup>. Government contractors prioritize how they spend their time and effort, this session presents a number of key areas in which relatively modest investments by contractors can result in significant benefits down the road.

The second track, **Strategic Forecast**, is a one hour track beginning at 10:45 a.m. May 29. The track briefs participants on forthcoming unpublicized solicitations, facilitating networking, and one-on-one visits throughout the conference. Representatives invited include: Federal Bureau of Investigation/Criminal Justice Information Services Division, Bureau of Fiscal Service, Department of Energy/NETL, Department of State, National Oceanic and Atmospheric Administration (NOAA), National Institute of Health Information Technology Acquisition and Assessment Center (NITAAC).

The third track, **Getting on the “A-Lists”- Partnerships Can Get You There**, is a one hour track beginning at 1:15 p.m. on the 29th. During the track, participants learn about teaming up to land federal contracts. Experts provide first-hand testimony, tips and lessons learned. A panel of experts address questions, such as: “How do I know who to trust?” and “How do I know which partnership, teaming/mentor-protégé/prime-sub is for me?”

Later that evening on the 29th, SBA honors the 2014 West Virginia Small Business award winners during a dinner at the conference. Stephen L. Morris, Assistant Director of the FBI's Criminal Justice Information Services (CJIS) Division, delivers the keynote address during the event. SBA's West Virginia District Director, Judy McCauley, invites everyone to join her in recognizing these small business leaders. Registration for the tracks and awards ceremony can be made at [www.teamingtowin.org](http://www.teamingtowin.org).

### **The 2014 award winners include:**

- **Small Business Person of the Year:** Kenneth Allman – PracticeLink.com and MountainPlex Properties, Inc.  
Hinton, WV; Nominated by Cloe Mathews, Former Hinton Mayor
- **Exporter of the Year:** Chad Remp - Wheeling Truck Center, Inc.  
Wheeling, WV; Nominated by Diego Gattesco, International Trade Administration
- **Family-Owned Small Business of the Year:** Christopher Wendling - A.F. Wendling, Inc.  
Buckhannon, WV; Nominated by Stephen Foster, Upshur County Development Authority

- **Young Entrepreneur of the Year:** Bridget Rowsey - Bridget's Dance Academy  
Huntington, WV; Nominated by Amber Wilson, Small Business Development Center
- **Veteran Small Business Champion of the Year:** Jeannette King - Strategic Resolution Experts, Inc.  
Martinsburg, WV; Nominated by Christina Lundberg, Small Business Development Center
- **Women in Business Champion of the Year:** Pam Neely - State Farm  
Martinsburg, WV; Nominated by Christina Lundberg, Small Business Development Center & Tina  
Combs, Martinsburg – Berkeley County Chamber of Commerce
- **West Virginia Community Bank of the Year:** Community Trust Bank, Inc.
- **West Virginia Lender of the Year:** Huntington National Bank

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*The mission of the SBA is to aid, counsel, assist and promote the interests of small businesses by providing financial, procurement and business development assistance and advocating on their behalf within the government. All SBA programs are extended to the public on a non-discriminatory basis.*